

# Vietnam Saigon Textile & Garment Industry Expo 2017 Vietnam Saigon Garment & Accessories Expo 2017 5 - 8 April, 2017



### SHOW REPORT

(First Draft on 19 April, 2017)

### **Show Facts**

**Date:** 5 - 8 April, 2017

Seminars

- Venue: SECC Saigon Exhibition & Convention Centre 799 Nguyen Van Linh Parkway, District 7, Ho Chi Minh City, Vietnam
- No. of Exhibitors: 1,162 exhibitors from 26 countries/regions, namely, Australia, Belgium, Canada, China, Czech Republic, France, Germany, Hong Kong, Japan, Korea, India, Indonesia, Italy, Macau, Malaysia, Pakistan, Singapore, Spain, Switzerland, Taiwan, Thailand, Turkey, The Netherlands, United Kingdom, USA, Vietnam < Exhibitors List> <<u>Floor Plan of the expo</u> > 32,000 Sqm Size of Expo: No. of Visitors: Total 25,000 trade visitors Day 1: 6,450 visitors Day 2: 7,200 visitors Day 3: 8,500 visitors Day 4: 2,850 visitors **Special Event: Opening Ceremony** Press Meeting VIP Tour



### **Opening Ceremony**

Date: 5 April, 2017 Time: 9:30 am Venue: Lobby 1, SECC



#### VIPs IN OPENING CEREMONY (from right to Left)

#### Mr. Nguyen Phuong Dong

Deputy Director Department of Indusrty & Commerce HochiMinh City

## MR. Le Tien Truong

General Director of VINATEX

#### Mr. Phan Chi Dung

The Department of Industry and Trade of light industry - MOIT

#### **Mr. Vo Tan Thanh** Vice Chairman of Vietnam Chamber of Commerce & Industry

**Mr. Vu Duc Giang** President of Board of Management of VINATEX and VITAS

#### **Mr. Ong Pham Xuam Hong** Chairman of AGTEK

**Mr. Andrew Kay** Managing Director of CP Exhibition



#### **SPEECH**

#### MR. PHAN CHI DUNG DIRECTOR OF LIGHT INDUSTRY DEPARTMENT MINISTRY OF INDUSTRY AND TRADE

First of all, on behalf of the leaders of the Ministry of Industry and Trade, I would like to warmly welcome distinguished guests, representatives of enterprises and media representatives to the opening ceremony of SaigonTex 2017 in HCMC.

#### Ladies and gentlemen

Implementing the reform and strengthening international economic integration, Vietnam has achieved remarkable achievements over the past years. The economy has always achieved high growth rate, political stability, good investment environment. The life of Vietnamese people has been improved and Vietnam's position in the international arena has been strengthened.

Besides these advantages, Vietnam faces many difficulties and challenges such as the political situation in many parts of the world is not stable, the world economy is growing slowly, the price of raw materials is subject to frequent fluctuation. The country also has to cope with natural disasters occuring in many areas due to climate change as well as the decreasing purchasing power.

However, with the direction of the Government and the efforts of the business community, in 2015, Vietnam has achieved positive results in achieving the objectives of its annual plan. Against this background, the textile and garment industry made a significant contribution: total export turnover of the whole industry reached 28.5 billion, up 5.2% against 2015, of which textile and garment export turnover reached 23.6 billion USD, an increase of 3.3%; export of fiber stood at 2.9 billion, up 14.1% compared to 2015.

Textile and garment industry is one of the industries with the highest export turnover of Vietnam, however, because most of VN's textile and garment enteprises are outsourcing vendors, the added value of Vietnam's textile and garment enterprise to the global supply chain is not high. One of the weaknesses of the textile and garment industry is that we have not yet fully developed a textile and garment supply chain, and this is the main reason that the textile and garment industry has a low added value compared to many countries in the world. To overcome these problems, in order to increase the added value of export textile and garment products, the Vietnam's Government and relevant Ministries are gradually removing difficulties, creating favorable conditions to develop supporting industries including supporting industry for the textile and garment industry, thereby contributing to the development of the supply chain of Vietnam's textile and garment industry.



#### Ladies and Gentlemen!

I am delighted to learn that the exhibition takes place in a total area of more than 35,000 square meters with over 1,300 companies from 24 countries and territories in the world (China, France, Germany, Hong Kong, India, Italy, Sweden, United Kingdom, Vietnam, ect.) who are going to introduce equipment, machinery and raw materials for the textile and garment industry in Vietnam.

The exhibition will allow Vietnamese textile and garment companies to visit, learn and select the most technologically advanced equipment from advanced industrial countries to gradually increase the localization rate as well as to gain better access to more diversifying sources of raw materials and accessories to meet demands of foreign buyers, raising the added value of products, and contributing to the development of Vietnam textile and apparel industry. This is also a good opportunity for organizations, enterprises in many fields such as finance, investment, manufacturing in and outside the country to find and meet their business partners, promote their brands, expand markets and build long-term cooperation.

I believe that with the efforts of the entire industry, Saigon Tex 2017 will continue to be one of the prestigious exhibitions in Vietnam and the region.

Once again, on behalf of the Ministry of Industry and Trade, I would like to wish you all good health and every success.

Wish all exhibitors, manufactures and suppliers of equipment and accessories, domestic and foreign textile and garment producers further success in the future.

Wish the Vietnam Saigon Textile & Garment Industry / Fabric & Garment Accessories Expo 2017 a great success. Thank you!.



#### MR. LE TIEN TRUONG GENERAL DIRECTOR OF VINATEX

First of all, allow me on behalf of the Vietnam Textile and Garment Group to send my best wishes and sincere thanks to leaders of the Ministry of Industry and Trade, HCMC People's Committee, distinguished guests, exhibitors, domestic and foreign businesses for attending Vietnam Saigon Textile & Garment Industry Expo 2017, Vietnam Saigon Fabric & Garment Accessories Expo 2017 (SaigonTex 2017) held Ho Chi Minh City. The exhibition is jointly organized by Vietnam Textile and Garment Group (Vinatex), CP Exhibition Hong Kong and VCCI Exhibition Services (Vietcham Expo) with the sponsorship of the Ministry of Industry and Trade, Vietnam Textile and Apparel Association.

#### Ladies and Gentlemen,

SaigonTex 2017 takes place from April 5-8, 2017. With an exhibition area of over 35,000 m2, the exhibition introduces equipment and materials for the textile and garment industry of more than 1,200 enterprises from 24 countries and territories around the world. This is realy an encouraging signal.

In the context of increasingly intense competition, shortage of purchase orders is occurring in many businesses, with a target of \$ 31 billion in export turnover, Vietnam's textile and garment industry has made continuous efforts to keep its position as one of the most reputable textile and garment exporters in the region and in the world and to continue integrating more deeply in the global textile and garment supply chain.

In 2016, the total export turnover of the whole industry reached 28.5 billion, up 5.2% compared to 2015, of which the export value of textiles and garments reached 23.6 billion, up 3.3%; Export of fiber is estimated at 2.9 billion USD, up 14.1% ... Main export markets which are the United States, Japan and South Korea ... have the growth rate of 3.5 - 11% compared to the same period last year.

2016 is a year full of challenges and difficulties for Vietnamese textile and garment enterprises, but it has also opened up opportunities for Vietnamese textile and garment enterprises to improve their competitiveness and make further investment in new technologies of high productivity, good quality and environmental friendliness; It also required Vietnamese textile and garment enterprises to find suitable sources of materials for the implementation of the industry's sustainable development strategy. All of these will help the industry to take advantage of the opportunities offered by bilateral and multilateral trade agreements such as the Free Trade Agreement (FTA) between Vietnam-Eurasia Economic Union (EAEU), the Trans-Pacific Partnership Pacific (TPP). However, transportation, payment and trade barriers need to be overcome ... to make the growth targets become a reality.



On this occasion, I would like to sincerely thank leaders of the Ministry of Industry and Trade, HCM City People's Committee, People's Committee of other provinces in the country, the relevant governmental agencies, Consulates and Trade Agencies of various countries, Vietnam Chamber of Commerce and Industry, domestic and international customers, central and local media for attending the exhibition's opening ceremony today.

On behalf of the organizers, we would like to thank the exhibitors for their support and participation in the exhibitions during the past years.

I would also like to wish you all good health and every success.

I hereby declare the opening of the Vietnam Saigon Textile & Garment Industry Expo 2017, Vietnam Saigon Fabric & Garment Accessories Expo 2017 in Ho Chi Minh City. Thank you!



#### MR. VO TAN THANH VICE CHAIRMAN OF VCCI

Ladies and Gentlemen,

First of all, on behalf of Vietnam Chamber of Commerce and Industry of (VCCI) I would like to warmly welcome you all to the opening ceremony of the Vietnam Saigon Textile & Garment Industry Expo 2017, Vietnam Saigon Fabric & Garment Accessories Expo 2017.

Ladies and Gentlemen, Textile and garment is one of the key economic sectors of the country, it also has a lot of potential for further development. Textile and garment industry has been leading the country's export turnover, (creating a number of jobs and contributing significantly to the Vietnam's economy). Export turnover of textile and garment products in 2016 is estimated to reach 28,3 billion USD, an increase of 1.1 billion USD compared to that of 2015, of which US accounts for 42%, EU 13% and Japan 11%. To maintain export growth and to meet the demand of the domestic market, the textile and garment industry needs to increase the product volume and product value. To accomplish that goal, technological innovation, improvement of product quality, reduction of production costs to increase the competitiveness both in the domestic market and export market are the major concern of the entire industry.

Ladies and Gentlemen, as an institution whose mission is to support businesses, Vietnam Chamber of Commerce and Industry / VCCI Exhibition Services Company Ltd., together with Vietnam National Textile and Garment Group and the CP Exhibition Hong Kong jointly organized the 29th Vietnam Saigon Textile & Garment Industry Expo and Vietnam Saigon Fabric & Garment Accessories Expo. With a total exhibition area of over 35,000 m2, Saigon Tex 2017 is a trade promotion activity which has attracted the attendance of nearly 1300 exhibitors from 24 countries and territories around the world. This exhibition is expected to serve as a platform for domestic and foreign enterprises to exchange experiences, explore and develop new markets. It is also an opportunity for Vietnam enterprises to access advanced technologies to improve their technical basis, reduce production costs, and improve quality and competitiveness. In addition, the conclusion of FTAs such as Vietnam – EU FTA, FTA between Vietnam and Eurasian Economic Union, Vietnam-South Korea FTA and the establishment of ASEAN Economic Community will open up plenty of great opportunities for Vietnamese textile and garment enterprises to establish business partnership and cooperation with the world's leading manufacturers of textile and garment equipment, machines and accessories.

On this occasion, I would like to sincerely thank relevant ministries, governmental agencies as well as representatives of the media for contributing to the success of the exhibition.

I wish the exhibitors and exhibition visitors a great success at this event. Thank you!



# **Press Meeting**

Date: 5 April, 2017 Time: 11 am Venue: Lobby 1, SECC



# Seminar







# Exhibition











